

## Corporate Fiber & Materials Benchmark

Insights. Action. Impact.

# Material Change Index: 2019 Sector Scorecard





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#### About this report

This sector scorecard provides an overview of the 2019 Corporate Fiber & Materials Benchmark (CFMB) results. Benchmarks are presented at two levels: overall sector and at the sub-sector level. The scorecard starts with a results summary and then drills into results for each material-specific module.

**Results Summary:** This first part of the report presents the high-level results for the Material Change Index (MCI), incorporating the Materials SDG Index, and each of the three sections of the benchmark: Strategy & Integration, Materials Portfolio, and Materials Circularity. In the summary you will find performance distribution charts, section results, and a progress analysis. The results summary also shows the overall uptake of materials both conventional and preferred and a "closing the gap" on conventional chart.

**Material-specific Module Results**: This second part of the report presents results according to each material module (cotton, polyester, nylon, manmade cellulosics, wool and down). Each module has a "closing the gap" chart, average scores for the sector and each sub-sector, and a progress analysis.

#### Key terms

**Sector and sub-sector**: The "sector" refers to the overall group of MCI participants. This group is further benchmarked within four "sub-sectors": Apparel/Footwear, Home/Hospitality, Multi-sector and Outdoor/Sports.

**Performance bandings**: The progress analysis illustrates how the sector is doing according to the CFMB performance quartiles: Level 1: Developing, Level 2: Establishing, Level 3 Maturing, and Level 4: Leading.

#### A word about the charts

The scorecard presents the results in four main ways.

- Performance distribution charts: The performance distribution charts show the
  distribution of scores within each sub-sector and the overall sector according to
  performance bands.
- Section / Module result charts: These charts show the aggregated average scores achieved within each sub-sector and by the overall sector. Average scores are normalized and presented out of 100 possible points.
- Closing the gap charts: The results summary and each material-specific module includes a "closing the gap" chart, average scores for the sector and the four subsectors, and a progress analysis chart.
- **Progress analysis charts:** The progress analysis charts show the progress made within each sub-sector and the overall sector according to performance bands.

For more information please refer to our program methodology.

## Material Change Index: 2019 in numbers

116 survey entries

173
companies,
including subsidiaries

77% returnees



64% large companies

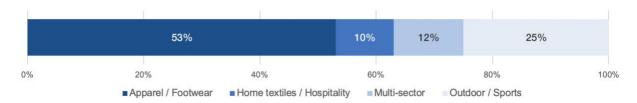
**36%** small-medium sized companies

\$640 billion estimated turnover (USD)

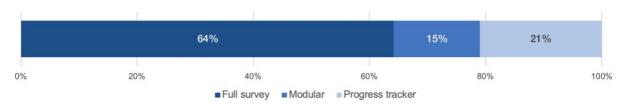
2.7 million employees

17 countries

#### Sub-sector breakdown



#### Survey scope breakdown



## Material Change Index: 2019 participant list

Company & Subsidiaries	Sub-sector	Size	HQ	Survey scope	Status
AB Lindex	Apparel / Footwear	Large	SE	Full survey	Returnee
adidas AG	Outdoor / Sports	Large	DE	Full survey	Returnee
ALANA (dm-drogerie markt GmbH + Co. KG)	Apparel / Footwear	Large	DE	Full survey	Returnee
ALDI North Group / ALDI South Group ALDI South Group, ALDI North Group	Multi-sector	Large	DE	Full survey	Returnee
ARC'TERYX Equipment	Outdoor / Sports	Large	CA	Full survey	New
Aritzia LP	Apparel / Footwear	Large	CA	Full survey	New
ARMEDANGELS (Social Fashion Company GmbH)	Apparel / Footwear	SME	DE	Full survey	Returnee
Arthur and Henry	Apparel / Footwear	SME	GB	Progress tracker	Returnee
ASOS Plc.	Apparel / Footwear	Large	GB	Full survey	Returnee
Baum Und Pferdgarten	Apparel / Footwear	SME	DK	Progress tracker	New
BESTSELLER A/S	Apparel / Footwear	Large	DK	Full survey	New
Boll & Branch	Home / Hospitality	SME	US	Full survey	Returnee
Brooks Running	Outdoor / Sports	Large	US	Full survey	Returnee
Burberry	Apparel / Footwear	Large	GB	Full survey	Returnee
C&A AG	Apparel / Footwear	Large	СН	Full survey	Returnee
C&J Clark Limited	Apparel / Footwear	Large	GB	Full survey	New
Columbia Sportswear Company Columbia Sportswear, Sorel, Mountain Hardwear	Outdoor / Sports	Large	US	Full survey	Returnee
Continental Clothing Co.	Apparel / Footwear	SME	GB	Progress tracker	Returnee
Cotonea / Gebr. Elmer & Zweifel	Multi-sector	SME	DE	Modular	Returnee
Coyuchi, Inc.	Home / Hospitality	SME	US	Full survey	Returnee
Darn Tough Vermont	Outdoor / Sports	Large	US	Full survey	New
DECATHLON SA	Multi-sector	Large	FR	Full survey	Returnee
Deckers Brands	Outdoor / Sports	Large	US	Full survey	Returnee
Dedicated / Tshirt store AB	Apparel / Footwear	SME	SE	Full survey	Returnee
Dibella Group	Home / Hospitality	SME	NL	Modular	Returnee
EILEEN FISHER, Inc.	Apparel / Footwear	Large	US	Full survey	Returnee
Esprit Europe Services GmbH	Apparel / Footwear	Large	DE	Full survey	Returnee
Faherty Brand	Apparel / Footwear	SME	US	Full survey	New
Fjällräven International AB	Outdoor / Sports	SME	SE	Full survey	Returnee
G-Star RAW C.V.	Apparel / Footwear	Large	NL	Progress tracker	Returnee
Gap Inc. GAP, Banana Republic, Old Navy, Athleta, Hill City	Apparel / Footwear	Large	US	Full survey	Returnee
Globetrotter Ausrüstung GmbH	Outdoor / Sports	Large	DE	Progress tracker	Returnee
greenfibres limited	Multi-sector	SME	GB	Modular	Returnee
Gucci	Apparel / Footwear	Large	IT	Full survey	Returnee

Company & Subsidiaries	Sub-sector	Size	HQ	Survey scope	Status
H&M Group H&M, COS, Monki, Weekday, & Other Stories, H&M Home, ARKET and Afound.	Multi-sector	Large	SE	Full survey	Returnee
Hanky Panky Ltd	Apparel / Footwear	SME	US	Modular	Returnee
Helly Hansen AS	Outdoor / Sports	Large	NO	Progress tracker	Returnee
HempAge AG	Apparel / Footwear	SME	DE	Progress tracker	Returnee
Hemtex AB	Home / Hospitality	Large	SE	Progress tracker	Returnee
HUGO BOSS	Apparel / Footwear	Large	DE	Full survey	Returnee
IceBreaker, a division of VF Outdoor, LLC	Outdoor / Sports	Large	NZ	Modular	Returnee
IKEA of Sweden AB	Home / Hospitality	Large	SE	Full survey	Returnee
INDIGENOUS	Apparel / Footwear	SME	US	Progress tracker	Returnee
Inditex Group Zara, Zara Home, Pull&Bear, Massimo Dutti, Bershka, Stradivarius, Oysho, Uterqüe	Multi-sector	Large	ES	Full survey	Returnee
J Sainsbury Plc	Multi-sector	Large	GB	Progress tracker	Returnee
KALANI S.A.	Home / Hospitality	SME	BE	Full survey	Returnee
KappAhl Sverige AB	Apparel / Footwear	Large	SE	Full survey	Returnee
Kathmandu Limited	Outdoor / Sports	Large	NZ	Full survey	Returnee
Kering Gucci, Saint Laurent, Bottega Veneta, Balenciaga, Alexander McQueen, Brioni, Boucheron, Pomellato, DoDo, Qeelin, Ulysse Nardin, Girard-Perregaux	Apparel / Footwear	Large	FR	Progress tracker	Returnee
KID Interiør AS	Home / Hospitality	Large	NO	Modular	New
KNICKEY	Apparel / Footwear	SME	US	Full survey	New
KnowledgeCotton Apparel	Apparel / Footwear	SME	DK	Modular	Returnee
Kuyichi B.V.	Apparel / Footwear	SME	NL	Full survey	Returnee
L.L. Bean	Multi-sector	Large	US	Full survey	New
Levi Strauss & Co.	Apparel / Footwear	Large	US	Full survey	Returnee
Loomstate, LLC	Apparel / Footwear	SME	US	Full survey	Returnee
Mantis World Limited	Apparel / Footwear	SME	GB	Full survey	Returnee
Mara Hoffman	Apparel / Footwear	SME	US	Full survey	Returnee
Marc Cain GmbH	Apparel / Footwear	Large	DE	Full survey	New
MARC O'POLO International GmbH	Apparel / Footwear	Large	DE	Progress tracker	Returnee
Marks and Spencer	Multi-sector	Large	GB	Full survey	Returnee
Mayamiko	Apparel / Footwear	SME	GB	Progress tracker	New
MEC	Outdoor / Sports	Large	CA	Full survey	Returnee
MetaWear Organic	Apparel / Footwear	SME	US	Modular	Returnee
Mini Rodini	Apparel / Footwear	SME	SE	Modular	Returnee
MQ Holding AB	Apparel / Footwear	Large	SE	Full survey	Returnee
MUD Jeans International BV	Apparel / Footwear	SME	NL	Full survey	Returnee
Naturaline (Coop Switzerland)	Apparel / Footwear	Large	СН	Full survey	Returnee
Naturepedic Organic Mattresses	Home / Hospitality	SME	US	Modular	New
némloh (RHUM)	Apparel / Footwear	SME	FI	Full survey	New

Company & Subsidiaries	Sub-sector	Size	HQ	Survey scope	Status
New Balance Athletics, Inc.	Outdoor / Sports	Large	US	Modular	Returnee
Next Plc.	Multi-sector	Large	GB	Progress tracker	Returnee
NIKE, Inc. Nike, Converse, Hurley and Jordan	Outdoor / Sports	Large	US	Full survey	Returnee
No Ordinary Designer Label Limited t/a Ted Baker	Apparel / Footwear	Large	GB	Progress tracker	Returnee
Norrøna Sport	Outdoor / Sports	Large	NO	Full survey	Returnee
Nudie Jeans Marketing AB	Apparel / Footwear	SME	SE	Full survey	Returnee
ORSAY GmbH	Apparel / Footwear	Large	DE	Full survey	New
Otto Group OTTO, Bonprix, Witt, Heine, Sheego, Sportscheck	Multi-sector	Large	DE	Full survey	Returnee
Outdoor Voices	Outdoor / Sports	SME	US	Full survey	New
Outerknown	Apparel / Footwear	SME	US	Full survey	Returnee
Patagonia	Outdoor / Sports	Large	US	Full survey	Returnee
People Tree Ltd	Apparel / Footwear	SME	GB	Progress tracker	Returnee
Piping Hot Australia Pty Ltd	Outdoor / Sports	SME	AU	Full survey	New
prAna	Apparel / Footwear	Large	US	Full survey	Returnee
PUMA SE PGS, Cobra	Outdoor / Sports	Large	DE	Full survey	Returnee
PVH Corp Tommy Hilfiger, Calvin Klein, Van Heusen, IZOD, ARROW, Warner's, Olga, True&Co and Geoffrey Beane	Apparel / Footwear	Large	US	Full survey	Returnee
Recreational Equipment, Inc. (REI)	Outdoor / Sports	Large	US	Full survey	Returnee
Reformation	Apparel / Footwear	Large	US	Modular	New
Royal Robbins LLC	Outdoor / Sports	SME	US	Full survey	New
Scania CV AB	Apparel / Footwear	Large	SE	Progress tracker	New
SKFK	Apparel / Footwear	SME	ES	Modular	Returnee
Stanley/Stella SA	Apparel / Footwear	SME	BE	Full survey	Returnee
Stella McCartney	Apparel / Footwear	Large	GB	Full survey	Returnee
Stio	Outdoor / Sports	SME	US	Progress tracker	New
Superdry Plc	Outdoor / Sports	Large	GB	Progress tracker	New
Target Corporation	Multi-sector	Large	US	Modular	Returnee
Tchibo GmbH	Multi-sector	Large	DE	Full survey	Returnee
Ten Tree International Inc.	Apparel / Footwear	SME	CA	Full survey	New
Tesco Stores Ltd	Multi-sector	Large	GB	Full survey	Returnee
The Burton Corporation	Outdoor / Sports	Large	US	Full survey	Returnee
The Cotton Group SA	Apparel / Footwear	Large	BE	Modular	New
The North Face, a division of VF Outdoor, LLC	Outdoor / Sports	Large	US	Modular	Returnee
Tierra	Outdoor / Sports	SME	SE	Progress tracker	Returnee
Timberland, a division of VF Outdoor, LLC	Outdoor / Sports	Large	US	Progress tracker	Returnee
TOM TAILOR GMBH Tom Tailor GmbH, Bonita GmbH	Apparel / Footwear	Large	DE	Progress tracker	New

Company & Subsidiaries	Sub-sector	Size	HQ	Survey scope	Status
Trendsetter Home Furnishings	Home / Hospitality	SME	GB	Modular	Returnee
VARNER Dressmann, Cubus, Carlings, Volt, Bik Bok, Wow, Urban, Days Like This, A-Z	Apparel / Footwear	Large	NO	Progress tracker	Returnee
Veja Fair Trade SARL	Apparel / Footwear	SME	FR	Full survey	Returnee
Volcom	Outdoor / Sports	Large	US	Full survey	Returnee
Waschbär (Triaz GmbH)	Apparel / Footwear	Large	DE	Progress tracker	Returnee
WE Europe BV	Apparel / Footwear	Large	NL	Full survey	New
Wear Pact, LLC	Apparel / Footwear	SME	US	Modular	Returnee
WestPoint Home LLC	Home / Hospitality	Large	US	Full survey	Returnee
Williams-Sonoma, Inc.	Home / Hospitality	Large	US	Full survey	Returnee
WOOLWORTHS (PTY) LTD	Multi-sector	Large	ZA	Full survey	Returnee

#### **Results Summary**

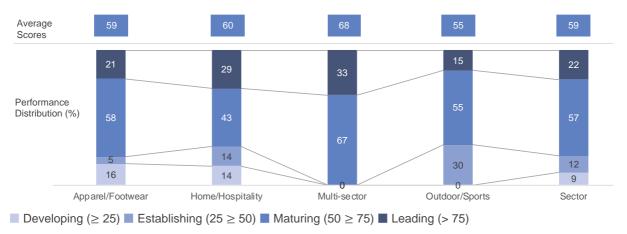
#### Material Change Index

The **Material Change Index** (MCI) is the result of an assessment of the overall performance of a company that has completed the full CFMB survey. It is based on scores within each of the three sections i.e. Strategy and Integration (25%), Materials Portfolio (65%) and Materials Circularity (10%).

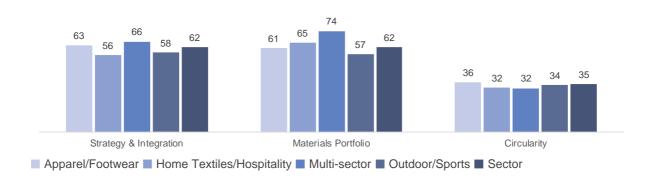
Section I and Section III are entirely comprised of management scores, while Section II includes scores for both management (30%) and performance (70%). MCI results for each section are normalized to a score out of 100.

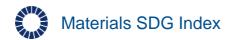
Companies report on all priority materials from the six material portfolio options (cotton, polyester, nylon, manmade cellulosics, wool, down).

#### **MCI: Performance Distribution**



#### **MCI: Section Summary Results**





Progress against the Sustainable Development Goals (SDGs) is measured by the Materials SDG Index - a cross-cutting score that draws selected SDG-related results aggregated from the Strategy and Integration (85%), Materials Portfolio (2.5%) and Materials Circularity (12.5%) sections of the benchmark. This is then normalized to a score out of 100 points.

#### **Materials SDG Index: Performance Distribution**



#### **Materials SDG Index: Progress Analysis**

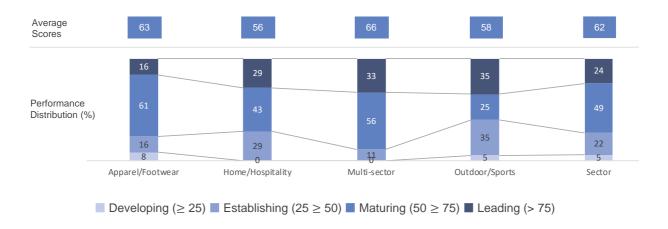
	Corporate Strategy	Leadership	Internal Engagement	Materiality	Customer Engagement
Apparel/Footwear	Establishing	Establishing	Developing	Developing	Developing
Home/Hospitality	Establishing	Establishing	Developing	Developing	Developing
Multi-sector	Maturing	Establishing	Establishing	Establishing	Establishing
Outdoor/Sports	Establishing	Establishing	Developing	Developing	Developing
Sector	Establishing	Establishing	Developing	Developing	Developing
	Circularity Strategy	Resource Use	Design for Circularity	Business Models	Textile Collection
Apparel/Footwear	Establishing	Establishing	Developing	Developing	Establishing
Home/Hospitality	Establishing	Establishing	Developing	Developing	Developing
Multi-sector	Establishing	Establishing	Developing	Developing	Maturing
Outdoor/Sports	Developing	Establishing	Developing	Developing	Establishing
Sector	Developing	Developing	Developing	Developing	Developing

Developing ( $\geq$  25) Establishing (25  $\geq$  50) Maturing (50  $\geq$  75) Leading (> 75)



Strategy and Integration reflects a company's materials sustainability strategy and how it is integrated into the core of the business and its management systems. The score for Strategy and Integration is derived from a company's response to the benchmark questions in Section I on Corporate Strategy, Leadership, Internal Engagement, Materiality, Customer Engagement and Reporting. Section I contributes 25% to a company's overall MCI result.

#### Strategy and Integration: Performance Distribution



#### Strategy and Integration: Progress Analysis

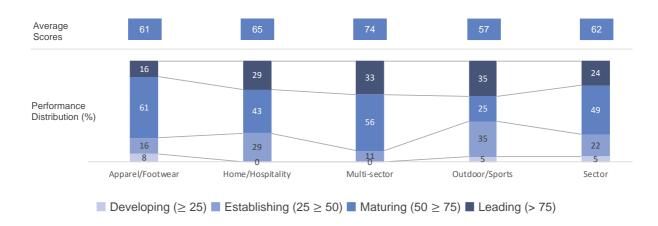
	Corporate Strategy	Leadership	Internal Engagement	Materiality	Customer Engagement	Reporting
Apparel / Footwear	Maturing	Maturing	Maturing	Maturing	Maturing	Maturing
Home textiles / Hospitality	Maturing	Establishing	Establishing	Maturing	Maturing	Maturing
Multi-sector	Leading	Maturing	Establishing	Maturing	Maturing	Leading
Outdoor / Sports	Maturing	Maturing	Maturing	Maturing	Maturing	Maturing
Sector	Maturing	Maturing	Maturing	Maturing	Maturing	Maturing

Developing ( $\geq$  25) Establishing (25  $\geq$  50) Maturing (50  $\geq$  75) Leading (> 75)

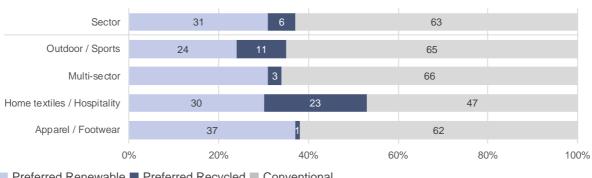
#### Section II: Materials Portfolio

The Materials Portfolio score represents the collective sustainability outcome of all the priority materials (cotton, polyester, nylon, manmade cellulosics, wool and down) used by companies, taking into account the share each material represents of their overall materials portfolio. Weightings are applied to each sustainability program and to the quality of the uptake data provided by the company.

#### **Materials Portfolio: Performance Distribution**



#### Materials Portfolio: Closing the Gap on Conventional (%)

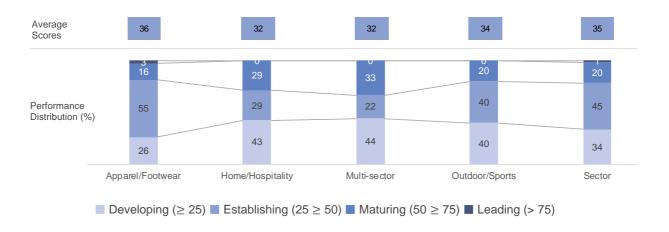


#### Section III forms the basis of the Materials Circularity Index.

Circularity is of increasing importance to a materials strategy. The way textile products are made, used and disposed of leads to resource depletion and produces significant volumes of waste and pollution. The textile industry must transition to a circular economy that benefits society, the environment, and ultimately business, through the decoupling of economic activity from the consumption of finite resources and designing out waste.

The score for Materials Circularity contributes 10% to a company's overall MCI result. It is derived from a company's response to the benchmark questions in Section III on Circularity Strategy, Resource Use, Design for Circularity, Business Models, Textile Collection and Recycled Content.

#### **Materials Circularity: Performance Distribution**



#### **Materials Circularity: Progress Analysis**

	Circularity Strategy	Resource Use	Design for Circularity	Business Models	Textile Collection				
Apparel/Footwear	Maturing	Establishing	Establishing	Developing	Establishing				
Home/Hospitality	Maturing	Establishing	Establishing	Developing	Developing				
Multi-sector	Establishing	Establishing	Developing	Developing	Establishing				
Outdoor/Sports	Maturing	Establishing	Developing	Establishing	Establishing				
Sector	Maturing	Establishing	Establishing	Developing	Establishing				
■ Developing (≥ 25) ■ Establishing (25 ≥ 50) ■ Maturing (50 ≥ 75) ■ Leading (> 75)									

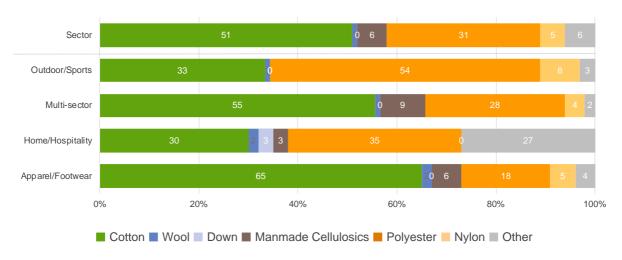
#### Material-specific Module Results

The material-specific scores reflect the sustainability progress within a specific material (e.g. cotton) and covers management (30%), absolute uptake performance (50%) and relative uptake performance (20%) of a material.

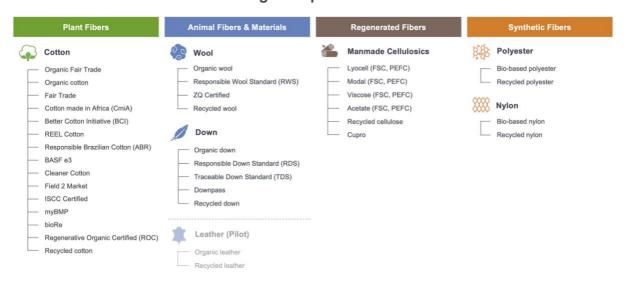
Absolute uptake performance scores are based on the volume (scale) of uptake from one or more preferred materials programs. Relative uptake performance scores are based on the share of preferred material uptake relative to conventional.

The chart below shows the percentage share of reported materials used by the sector and within each sub-sector in 2018. The second chart shows the sustainability program options within each major material category.

#### Materials Portfolio: Uptake Breakdown (%)



#### **Materials Portfolio: Module and Program Options**



See the material-specific module results that follow for a drill down into cotton, polyester, nylon, manmade cellulosics, wool and down.



The score for Cotton is derived from a company's response to the benchmark questions in Section II on Risk Management, Investment, Transparency, Targets, Uptake and Impact.

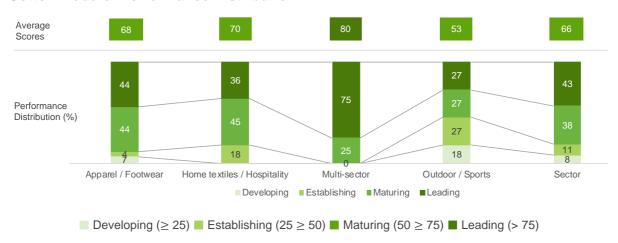
#### **Programs Used**

- BASF e3
- Better Cotton Initiative
- bioRe
- Cotton made in Africa
- Fair Trade
- Organic
- Organic Fair Trade
- Recycled

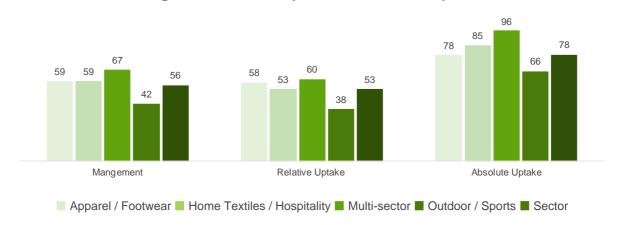
#### **Cotton Module: Number of Participating Companies**



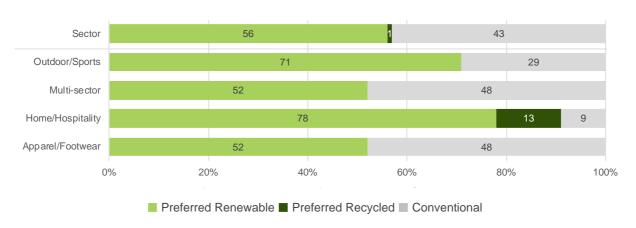
#### **Cotton Module: Performance Distribution**



#### Cotton Module: Management, Relative Uptake and Absolute Uptake Results



#### Cotton Module: Closing the Gap on Conventional (%)



#### **Cotton Module: Progress Analysis**

	Risk Management	Investment	Transparency	Targets	Uptake	Impact
Apparel/Footwear	Establishing	Maturing	Maturing	Leading	Maturing	Establishing
Home/Hospitality	Establishing	Establishing	Maturing	Leading	Leading	Establishing
Multi-sector	Maturing	Maturing	Establishing	Leading	Leading	Establishing
Outdoor/Sports	Establishing	Establishing	Establishing	Maturing	Maturing	Developing
Sector	Establishing	Maturing	Establishing	Leading	Maturing	Establishing

■ Developing ( $\geq$  25) ■ Establishing (25  $\geq$  50) ■ Maturing (50  $\geq$  75) ■ Leading (> 75



The score for Polyester is derived from a company's response to the benchmark questions in Section II on Risk Management, Investment, Transparency, Targets, Uptake and Impact.

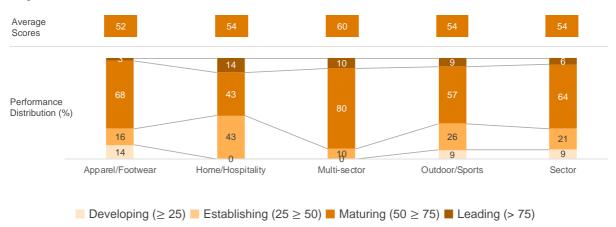
#### **Programs Used**

- Bio-based
- Recycled

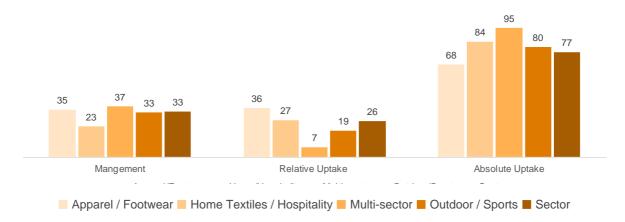
#### **Polyester Module: Number of Participating Companies**



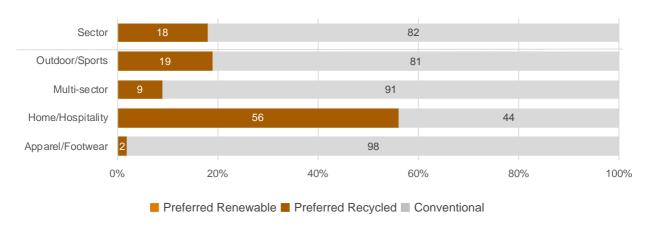
#### **Polyester Module: Performance Distribution**



#### Polyester Module: Management, Relative Uptake and Absolute Uptake Results



#### Polyester Module: Closing the Gap on Conventional (%)



#### **Polyester Module: Progress Analysis**

	Risk Management	Investment	Transparency	Targets	Uptake	Impact
Apparel/Footwear	Establishing	Developing	Developing	Maturing	Maturing	Developing
Home/Hospitality	Developing	Establishing	Developing	Developing	Establishing	Developing
Multi-sector	Developing	Establishing	Developing	Maturing	Maturing	Developing
Outdoor/Sports	Developing	Establishing	Developing	Establishing	Establishing	Establishing
Sector	Establishing	Establishing	Developing	Establishing	Maturing	Developing



The score for Nylon is derived from a company's response to the benchmark questions in Section II on Risk Management, Investment, Transparency, Targets, Uptake and Impact.

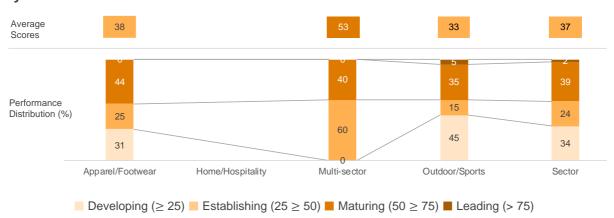
#### **Programs Used**

- Bio-based
- Recycled

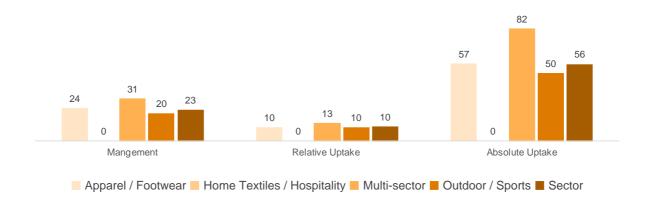
#### **Nylon Module: Number of Participating Companies**



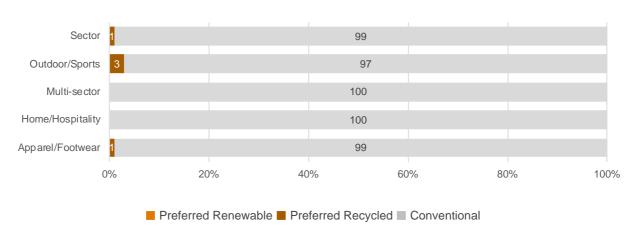
#### **Nylon Module: Performance Distribution**



#### Nylon Module: Management, Relative Uptake and Absolute Uptake Results



#### Nylon Module: Closing the Gap on Conventional (%)



#### **Nylon Module: Progress Analysis**

	Risk Management	Investment	Transparency	Targets	Uptake	Impact
Apparel/Footwear	Developing	Developing	Developing	Establishing	Establishing	Developing
Home/Hospitality	-	-	-	-	-	-
Multi-sector	Developing	Establishing	Developing	Establishing	Establishing	Developing
Outdoor/Sports	Developing	Developing	Developing	Establishing	Establishing	Developing
Sector	Developing	Developing	Developing	Establishing	Establishing	Developing

Developing ( $\geq$  25) Establishing (25  $\geq$  50) Maturing (50  $\geq$  75) Leading (> 75)

The score for Manmade Cellulosics is derived from a company's response to the benchmark questions in Section II on Risk Management, Investment, Transparency, Targets, Uptake and Impact.

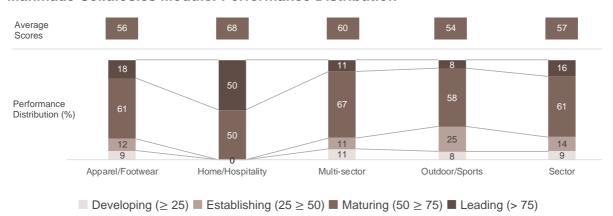
#### **Programs Used**

- Forest certified\*
  - Acetate
  - Lyocell
  - Modal
  - Viscose
- Cupro
- Recycled

#### Manmade Cellulosics Module: Number of Participating Companies

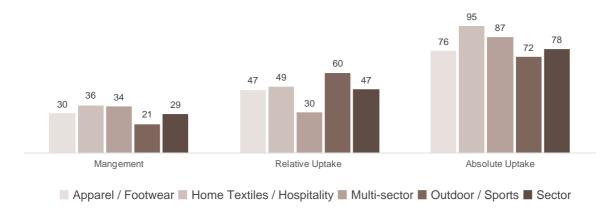


#### Manmade Cellulosics Module: Performance Distribution

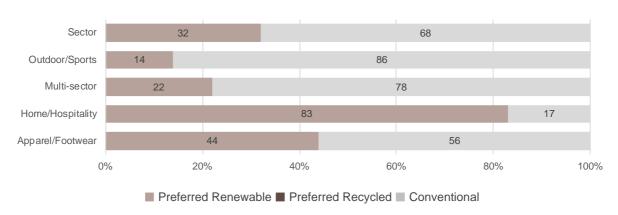


<sup>\*</sup> Forest Stewardship Council (FSC), Programme for the Endorsement of Forest Certification (PEFC)

## Manmade Cellulosics Module: Management, Relative Uptake and Absolute Uptake Results



#### Manmade Cellulosics Module: Closing the Gap on Conventional (%)



#### Manmade Cellulosics Module: Progress Analysis

	Risk Management	Investment	Transparency	Targets	Uptake	Impact
Apparel/Footwear	Establishing	Developing	Developing	Maturing	Establishing	Developing
Home/Hospitality	Maturing	Establishing	Developing	Establishing	Establishing	Developing
Multi-sector	Establishing	Establishing	Establishing	Maturing	Establishing	Developing
Outdoor/Sports	Developing	Developing	Developing	Establishing	Establishing	Developing
Sector	Establishing	Developing	Developing	Maturing	Establishing	Developing

■ Developing ( $\geq$  25) ■ Establishing (25  $\geq$  50) ■ Maturing (50  $\geq$  75) ■ Leading (> 75)



The score for Wool is derived from a company's response to the benchmark questions in Section II on Risk Management, Investment, Transparency, Targets, Uptake and Impact.

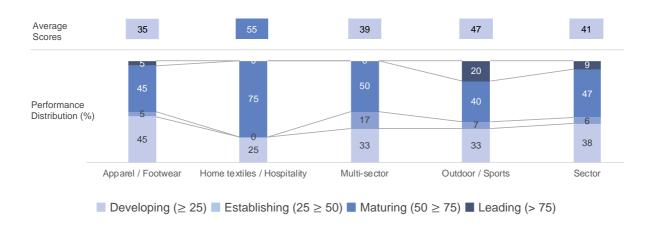
#### **Programs Used**

- Organic
- Responsible Wool Standard
- ZQ Certified
- Recycled

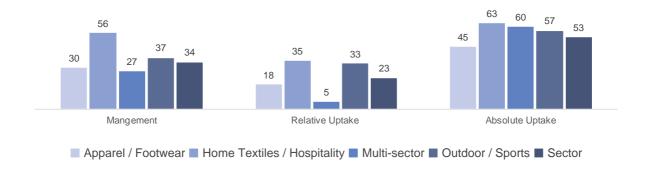
#### **Wool Module: Number of Participating Companies**



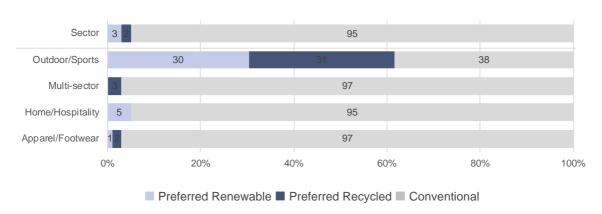
#### **Wool Module: Performance Distribution**



#### Wool Module: Management, Relative Uptake and Absolute Uptake Results



#### **Wool Closing the Gap on Conventional (%)**



#### **Wool Module: Progress Analysis**

	Risk Management	Investment	Transparency	Targets	Uptake	Impact
Apparel/Footwear	Establishing	Developing	Establishing	Establishing	Establishing	Developing
Home/Hospitality	Establishing	Establishing	Maturing	Maturing	Maturing	Establishing
Multi-sector	Establishing	Developing	Establishing	Developing	Establishing	Developing
Outdoor/Sports	Establishing	Establishing	Establishing	Establishing	Establishing	Developing
Sector	Establishing	Developing	Establishing	Establishing	Establishing	Developing

■ Developing ( $\geq$  25) ■ Establishing (25  $\geq$  50) ■ Maturing (50  $\geq$  75) ■ Leading (> 75)



The score for Down is derived from a company's response to the benchmark questions in Section II on Risk Management, Investment, Transparency, Targets, Uptake and Impact.

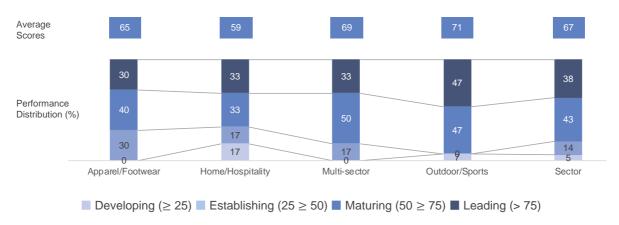
#### **Programs Used**

- Downpass
- Organic
- Responsible Down Standard
- Traceable Down Standard
- Traumpass
- Recycled

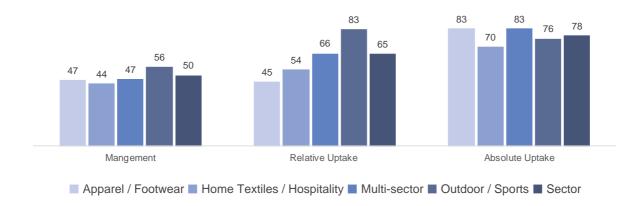
#### **Down Module: Number of Participating Companies**



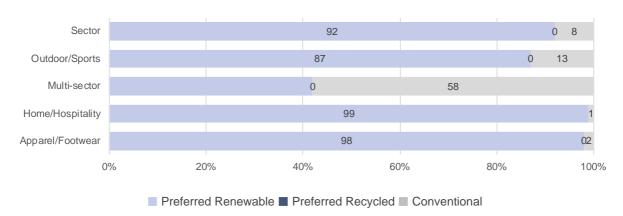
#### **Down Module: Performance Distribution**



#### Down Module: Management, Relative Uptake and Absolute Uptake Results



#### **Down Module: Closing the Gap on Conventional (%)**



#### **Down Module: Progress Analysis**

	Risk Management	Investment	Transparency	Targets	Uptake	Impact
Apparel/Footwear	Establishing	Developing	Establishing	Leading	Maturing	Developing
Home/Hospitality	Establishing	Developing	Maturing	Leading	Establishing	Developing
Multi-sector	Establishing	Developing	Establishing	Leading	Maturing	Developing
Outdoor/Sports	Establishing	Establishing	Maturing	Leading	Leading	Developing
Sector	Establishing	Developing	Maturing	Leading	Maturing	Developing

■ Developing ( $\geq$  25) ■ Establishing (25  $\geq$  50) ■ Maturing (50  $\geq$  75) ■ Leading (> 75)



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